





Service Segmentation

What is included in the ongoing fees for clients

Category						
	OAK	MAPLE	BIRCH	CHESTNUT	REDWOOD	SEQUOIA
	Up to £250k of assets with earnings up to £100k per annum	Up to £250k of assets with earnings more than £100k per annum	Over £250k of investable assets but less than £1m	Over £1m of investable assets but less than £3m	over £3m of Investable assets but less than £5m	over £5m of Investable assets
Included in the ongoing renewal fee	OCM Online Valuations 24/17	✓	✓	✓	✓	✓
	Weekly Electronic Market Commentary	✓	✓	✓	✓	✓
	Emergency Action to protect valuations in event of Significant event	✓	✓	✓	✓	✓
	Six Monthly Electronic Valuations by custodian	✓	✓	✓	✓	✓
	Annual Review Meeting Face to Face	✓	✓	✓	✓	✓
	Direct Access to your WM and Support Team 9-6 Mon-Fri	✓	✓	✓	✓	✓
	Advice as is required as part of ongoing relationship	✓	✓	✓	✓	✓
	Tax Advice given to maximise annual allowances	✓	✓	✓	✓	✓
	Tax Pack sent to Accountant	✓	✓	✓	✓	✓
	ISA & Pensions Managed to Ensure utilisation	✓	✓	✓	✓	✓
	Discretionary Fund Management Service	✓	✓	✓	✓	✓
	6 Monthly Face to Face Valuation & Meetings	⊗	⊗	✓	✓	✓
	Tax Return Service	⊗	⊗	⊗	✓	✓
	4 Monthly Face to Face Valuation & Meetings	⊗	⊗	⊗	✓	✓
	Dashboard in Valuation	⊗	⊗	⊗	✓	✓
	2 Monthly Dashboard & Face to Face Valuations	⊗	⊗	⊗	⊗	✓
	Annual Review Also Includes CIO Discussion	⊗	⊗	⊗	⊗	✓
	Advice given to children & extended business relationships	⊗	⊗	⊗	⊗	✓
	Monthly Dashboard & Discussions	⊗	⊗	⊗	⊗	⊗
	Direct Access to your WM & Support Team 24/7	⊗	⊗	⊗	⊗	⊗
Ongoing relationship managed by CIO & CEO team	⊗	⊗	⊗	⊗	⊗	

Please note any element of the service is available to all clients at a separate fee. If you're classed as one clients please discuss with your adviser to see what the additional cost would be of the additional services.